

WANT TO LEARN ABOUT REAL ESTATE? WANT TO BECOME AN EXPERT IN SALES?

- Get blue-ribbon sales training, mentoring, and coaching
- Acquire expert sales skills that are applicable in every industry
- Be part of a fun, collaborative, and energetic team
- Join a dynamic & growing company that is reimagining real estate lending
- Set yourself on a career path for growth, promotion, and success

Benefits:

- \$45k base salary plus commissions (\$45-70k+ year 1)
- Career advancement opportunities
- Medical (subsidized), dental, and vision insurance
- 401k with employer match
- Flexible paid time-off

Responsibilities:

Prospect for new potential borrowers
Be a trusted advisor to real estate investors
Respond to and qualify incoming capital inquiries
Work collaboratively with the sales and marketing team
Build a network in the real estate investment industry

Business Development Associate

We are looking for..

...**High-energy, highly motivated, sales-driven professionals** with sound business acumen, strong technical aptitude and customer relationship skills to join our Business Development Team for an entry-level sales position.

Qualifications:

- Sales focused with a competitive and driven personality
- Effective communicator and relationship networker
- Excellent written and verbal communication skills
- Ability to multitask and manage time effectively
- Strong problem-solving skills
- Comfortable working in a fast-paced environment
- Bachelor's degree is strongly preferred
- 2+ years of work experience is a plus

Interested in joining the team?

Contact us:

 info@pimlicogroup.com

 (410) 855-4600